

# **MICHAEL J. DELMONICO, CMPE, MBA, BSN, RN**

401-239-6100 | [mike@mikedelmonicoconsulting.com](mailto:mike@mikedelmonicoconsulting.com) | <https://www.linkedin.com/in/michael-delmonico-234b3b155/>

## **HEALTHCARE AND MEDICAL PRACTICE CONSULTANT**

Comprehensive experience as a leader of multi-specialty medical group practices within integrated delivery systems with hospital, IPA, ACO, and academic partners. Extensive physician relations experience including practice acquisitions, recruitment, employment contract development and negotiations, and compensation plan development. Accomplished with strategic planning and driving initiatives from vision to reality. Development of business plans, certificates of need, agreements and leases, financial projections, and performance metrics necessary to launch and evaluate ventures. Leadership style that fosters organizational success and manages organizational change through teamwork, shared sense of accomplishment, and accountability.

## **PROFESSIONAL EXPERIENCE**

### **Mike Delmonico Consulting, LLC | Portsmouth, RI | March 2020 – Present**

**Founder / Owner** | [www.mikedelmonicoconsulting.com](http://www.mikedelmonicoconsulting.com)

Healthcare and medical practice consultancy providing performance improvement, project management, and interim leadership services.

### **Sturdy Memorial Associates | Attleboro, MA | May 2019 – March 2020**

**Chief Operating Officer**

Multi-specialty medical practice with 80 physicians, 35 advanced practice professionals, and 300 support staff providing care in 20 community locations, 1 acute care hospital, and multiple skilled nursing facilities. \$60 million annual budget.

### **Prospect CharterCare, LLC | Providence, RI | December 2014 – September 2018**

**Vice President Physician Integration**

Multi-specialty medical practice with 55 physicians, 15 advanced practice professionals, and 130 support staff providing care in 25 community locations, 2 acute care hospitals, and multiple skilled nursing facilities. \$30 million annual budget.

### **Newport Hospital - NHCC Medical Associates | Newport, RI | October 2011 – November 2014**

**Director of Physician Practices**

Multi-specialty medical practice with 55 physicians, 10 advanced practice professionals, and 60 support staff providing care in 12 community locations and 1 acute care hospital. \$15 million annual budget.

### **Westerly Hospital - Atlantic Medical Group | Westerly, RI | September 2008 – October 2011**

**Administrator of Physician Practices**

Multi-specialty practice with 32 physicians, 12 advanced practice professionals, 3 physical therapists, and 80 support staff providing care in 10 community locations and 1 acute care hospital. \$16 million annual budget.

### **Rhode Island Cardiology Center | Providence, RI | June 2004 – September 2008**

**Chief Operating Officer**

Physician-owned, academic cardiology practice with 27 physicians, 6 advanced practice professionals, and 65 support staff providing care in 7 community-based locations and 5 acute care hospitals. \$18 million annual budget.

### **EDUCATION**

P.M. Certificate, Bryant University Executive Development, Smithfield, RI, 2019

M.B.A., University of Rhode Island, Kingstown, RI, 1988

B.S. Nursing, University of Connecticut, Storrs, CT, 1985

### **CURRENT CERTIFICATIONS AND LICENSES**

Certified Medical Practice Executive, AMCPE, Since 2009

Registered Nurse License 26646, State of Rhode Island, Since 1985

### **PROFESSIONAL ACTIVITIES**

Active Member Medical Group Management Association, 2007 - Current

Founding Board Member and Past Secretary/Treasurer of the Nursing Foundation of RI

### **PUBLICATIONS**

Physician compensation plan essentials for 2021 market forces,  
**MGMA Connection Magazine**, April 1, 2021

Physician compensation plan essentials for 2021 market forces,  
**MGMA Insight Article**, January 14, 2021

Medical practices look to clinical support staff to optimize care delivery in 2021,  
**MGMA Insight Article**, November 7, 2020